

# A Message to Garcia

by Elbert Hubbard (1899)

Major Andrew Rowan is the hero of the story. He delivered a message to General Garcia in Cuba during the Spanish-American War in 1898. He didn't ask questions or stop at obstacles; he just got the job done.

The average man has the inability or unwillingness to concentrate on a thing & do it. Every business goes out of the way to keep the best employees & weed out those that are not. Do what is good for yourself & others. Do it with joy. For everything there is a price: do the work & claim your prize.

Choose this day whom you will serve. If those around you are growing & you are not, ask why not & change. The habit of continually looking out for #1 is fatal to success. People who consume more than the produce are a drain on society. The success of an individual is usually at the cost of his children.

Quotes: "Every success is a preparation for a greater success just ahead." "Do not pull up vegetables to see how the roots are growing." "What you are will be shown in what you do." "The man that does his work so well that he needs no supervision has already succeeded." "Civilization is constantly searching for men who can do things." (EH)

Books: Think & Grow Rich (Napoleon Hill); As a Man Thinketh (James Allen); Acres of Diamonds (Russell Conwell)

Read about Beethoven, Michael Angelo, Leonardo De Vinci, Shakespeare, James Hill